

THE DIRCKS

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We would enjoy your feedback! E-mail your comments, questions or news to <u>newsletter@dircks.com</u>.

You can also view the online version of this newsletter at <u>www.Dircks.com</u>

INSIDER STAFF Rick Dircks Matt Dircks Natalie McDonald Agency G

DOING IT THE RIGHT WAY

Doing it the right way is the way my brother Chip and I started this business over 25 years ago. While this is how the business began under our direction, it's our employees that have continued this legacy and why we're both very proud of their accomplishments. But it's not about us. It's about the collective strength of individuals



Some of the Dircks Team Proudly Displaying Everyone's Awards

that serve our clients and create outstanding quality, day in and day out. Recently, we've been recognized for some wonderful accomplishments and accolades:

At the moment, we are a **Finalist for the BBB Ethics Award.** The Better Business Bureau's Torch Awards for Ethics celebrate and recognize local companies that demonstrate integrity and a strong commitment to ethics in all that they do. Just being nominated is a great accomplishment and we look forward to the results.

Thanks to the Greater Phoenix Chamber of Commerce for naming us as a **Finalist** for the 2016 Impact Awards! The award honors the accomplishments of businesses from across the Valley, and recognizes the impact they've made on our greater Phoenix business community.



Juli Hankins with her 6 H.O.Q Trophies

Heart of Quality Award winner Juli Hankins -"Winning the Heart of Quality award is affirmation that I am taking care of my customers and giving them a positive relocation experience. Sometimes it is challenging, but if I can determine what each party wants most and deliver – success!"

Our quality scores are rising and our "willingness to recommend" is at an all time high.

The last point is perhaps the strongest. Without

quality, we would certainly not be winning new business per the recommendation of our customers. And without customers, the ability to even be nominated for awards let alone win would be impossible. Now that just wouldn't be right.

- Rick Dircks, EVP Dircks Moving & Logistics

EMPLOYEE NEWS

We are pleased to introduce you to our newest hires here at Dircks! As you read in the first page article, we are about doing it the right way and that starts with each and every employee. Get to know them better here:



NATALIE MCDONALD *Marketing Coordinator*

Natalie will be joining us full time as soon as she graduates from Arizona State University in May with degrees in Marketing and Supply Chain Management, with a minor in Sustainability. Natalie recently adopted her first puppy, a chihuahua named Brownie!



CAMMIE TOWNE National Account Coordinator

Cammie started her career in the Mayflower family and now we welcome her to the Dircks team. We are excited to have Cammie join us as a National Account Coordinator, with over 10 years experience in sales and coordinating. Cammie spends her nonworking time hanging out with her 10-year-old son and their two dogs!

"My favorite thing to do in Arizona is to go on hikes. My favorite hike so far has been Devil's Bridge in Sedona during the winter time!" - **Natalie**

"My favorite thing to do in Arizona is to visit the lake and spend time with my son in the sun!" - **Cammie**



DAVID GUERRIERO Warehouse Manager

We welcome David back to Dircks as our Warehouse Manager. David has over 18 years experience in the moving industry. Anytime that David is not at work he and his wife are watching their son play baseball.

"My favorite part about Arizona is the weather!" - **David**



DJ WARDEN Fleet Manager

DJ comes to us with over 30 years in the industry as a driver and operations manager. We welcome DJ as the Fleet Manager with Dircks. DJ enjoys taking long rides on his motorcycle!

"My favorite place to visit in Arizona is Sedona and the Grand Canyon" - **DJ**

NEWSWORTHY!

DIRCKS' NATIONAL PRESENCE

While Dircks has our corporate headquarters in Phoenix, Arizona, we have employees working in states across the country. Here is a visual of the Dircks' presence near and far.



Rick Dircks and our Marketing Coordinator, Natalie McDonald at the University of Arizona Supplier Showcase in Tucson, AZ.



ROOTING FOR ALL THREE STATE UNIVERSITIES

While many of you may know our allegiance to Arizona State University, we also partner with the University of Arizona and Northern Arizona University, assisting primarily with Employee Relocations. Most recently, we became the Official Moving Partner of Arizona State University's Alumni Association.

A+ MOVE FOR THE BBB

The Arizona Better Business Bureau had a lot of choices when choosing a moving company. We are honored they chose Dircks to help them move into their new offices. We take pride in being an A+ Rated Business for over 25 years!





SWING FOR THE FENCES

For over 20 years we have been playing ball with the Oakland Athletics. The only thing different this Spring was our new signage in the outfield!





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Proud Partners



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GOOD MOVES AND THE BAD

GOOD MOVE

We recently welcomed the United Blood Services Arizona mobile donation unit to our office! As a result of Dircks Employees who donated blood,

we are proud to say we will be able to help up to 42 hospital patients in Arizona receive blood!



BAD MOVE

Some moves are too hot to handle... keep your cool and call the professionals at Dircks!

