



THE DIRCKS

Insider

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We would enjoy your feedback!
E-mail your comments, questions or news to newsletter@dircks.com.

You can also view the online version of this newsletter at www.Dircks.com

INSIDER STAFF
NATALIE MCDONALD

INC. MAGAZINE: DIRCKS ONE OF THE FASTEST-GROWING COMPANIES IN US

Each year, internationally-known Inc. Magazine ranks the top 5000 fastest-growing companies in America. We are extremely proud to announce that Dircks Moving & Logistics has been recognized as one of the fastest-growing companies in the country and included in the prestigious 2017 Inc. 5000 list for the first time! To qualify, companies must have had revenue no less than \$2,000,000, and have had continued revenue growth over the past three years. This could not have been possible without the contributions of the entire Dircks team!



DIRCKS RECOGNIZED AS A MULTI-AWARD WINNING AGENT FOR MAYFLOWER ONCE AGAIN

Thanks to the incredible team we have here in place at Dircks, we have much to be proud of for 2017! Dircks received four awards this year from UniGroup.



Top Residential Sales Award

Dircks received the Admiral's Club Award for being named as the number one residential moving booker in the country for Mayflower. This is our highest ranking ever with Mayflower!

Top Hauling Award

The Hauling Award recognizes and ranks the Mayflower agencies that produce the greatest hauling revenue in the household goods business

segment. This year, Dircks moved up from fifth to fourth place out of 250!

Million Dollar Club Award

The Million Dollar Club Award recognizes Mayflower agents who demonstrate excellence in annual booked linehaul revenue. Dircks moved up from the \$5 Million Dollar Award in 2016 to the \$6 Million Dollar Plus Award in 2017.

Customer Choice Award Honorable Mention

The Customer Choice Award is given to the top agents in the country for Mayflower Van Lines based on customer's survey scores. We are most proud of our awards that demonstrate our customer-focused culture!

Receiving these significant accolades would not be possible without the hard work, commitment and talent of the entire Dircks team. It is truly a testament to the unbelievable efforts to be awarded in almost all categories. Thank you for allowing us to share our successes and heartfelt gratitude to our fantastic staff!

- **Chip & Rick Dircks**, President & EVP

EMPLOYEE NEWS

Congratulations to our Executive Vice President Rick Dircks for being selected as a finalist for the Phoenix Business Journal's Organization Advocate Award for corporate community service! Rick is being recognized for serving on six non-profit boards, including the Society of St. Vincent de Paul.



GET TO KNOW...



NATALIE MCDONALD MARKETING COORDINATOR

Natalie joined the Dircks team as our Marketing Coordinator after graduating from Arizona State University with concurrent degrees in Marketing and Supply Chain Management, and a minor in Sustainability. She moved to Arizona in 2013 from West Bloomfield, Michigan, and has been enjoying the desert ever since. Natalie is responsible for managing all marketing initiatives, including branding, partner sponsorships, newsletters and marketing literature, community outreach projects, and our social media platforms and website. In her free time she enjoys hiking trails such as Fossil Creek and Devils Bridge, and spending time with her recently adopted puppy, Brownie.



NEWSWORTHY

ARIZONA CARES HURRICANE RELIEF EFFORT

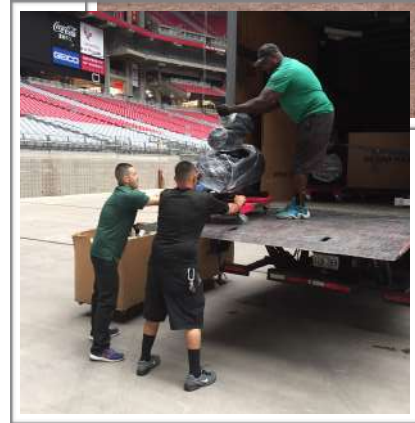
On September 16th, volunteers and partners gathered together at the University of Phoenix Stadium for the Arizona Cares Hurricane Relief Effort to collect supplies for the victims and communities of the recent hurricane in Texas. The Dircks team was onsite to load up a semi-truck headed for Houston, where the supplies were distributed to impacted communities. Our goal was to fill an 18-wheel semi-trailer with donated supplies; however, because of the generosity of the community, we were able to fill not one, but two trucks! A special thank you to our partners for this event: The Salvation Army, TEGNA, and our Mayflower Van Lines agency family across the country.



THEY BRING HOW MUCH?!

Football season keeps us busy here at Dircks! Before the season began last month, the ASU Sun Devils took their annual trip up north to their practice camp at Camp Tontozona. Dircks was close behind to make sure the team had everything they needed for a successful training camp. Did you know that the equipment alone takes up a 26 foot truck, two 16 foot trucks, and semi-truck?!

Speaking of equipment, the Arizona Cardinals are no exception to having a ton of it, either! All of the team's equipment can fill the entire underbelly of a 757 plane! While the team heads out to their away game destinations this season, the Dircks team will be busy behind the scenes making sure everything they may need while on the road makes it there and back safely.



PUP-DATE

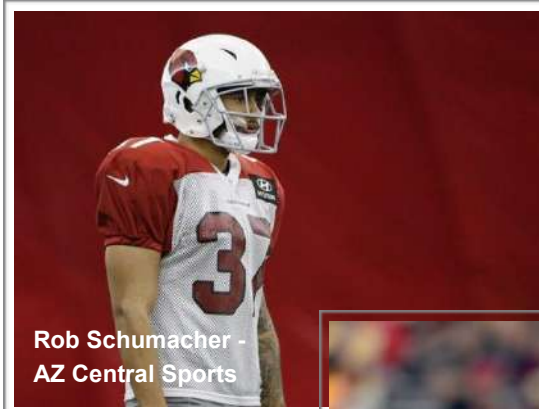
Dircks and the puppies were back at this year's Arizona Society of Human Resource Management (SHRM) Conference! We teamed up with Follow Your Heart Animal Rescue again this year to talk employee relocations and dog adoptions with a great network of Human Resources professionals. We are happy to report that all of the dogs that were at the conference this year have been adopted!

GOOD MOVES AND THE BAD

GOOD MOVE

Congrats to running back D.J. Foster for signing with the Arizona Cardinals! Dircks moved the Arizona State alum from Massachusetts where he was previously signed with the New England Patriots, back to his home state of Arizona.

Foster's career highlights at ASU include 222 receptions, the second most in school history, 32 touchdowns, and being named a two-time All-Pac-12 honoree and 2012 freshman All-American by Fox Sports. Welcome back to Arizona, D.J.!



Rob Schumacher -
AZ Central Sports



Joe Camporeale - USA TODAY Sports



BAD MOVE

Too bad you can't freeze this in place...
Probably not the best way to move a fridge!