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We would enjoy your  
feedback!  
E-mail your comments,  
questions or news to  
[newsletter@dircks.com](mailto:newsletter@dircks.com).

You can also view the  
online version of this  
newsletter at [Dircks.com](http://Dircks.com).

#### INSIDER STAFF NATALIE MCDONALD

## MOVING MORE FOR OUR CUSTOMERS

Over the years here at Dircks, we have proven ourselves to be one of the largest and highest-quality residential moving companies in not only Arizona, but the country and the globe. However, you may not be aware of some of the other exciting aspects of our services that are offered to our customers. Our growing logistics, commercial, and international business segments have had a large part in Dircks' overall growth and success in recent times.

We have been supporting the Healthcare community extensively over the past 90 days. We have primarily been helping with storage and distribution of supplies for hospitals including Mayo Clinic, Banner Health and HonorHealth, as they prepare for COVID-19 related activity. Dircks has been able to respond quickly to help manage the ever-changing landscape.

Dircks was also chosen to move the headquarters and labs of Sonora Quest Laboratories. This delicate move from multiple facilities into a single 180,000 square foot facility, with the majority of that being lab space, was completed throughout the month of June. It involved moving very sensitive equipment and all the while, allowed Sonora Quest to continue with their critically important work to the community.



With businesses reopening and coming back to a new workplace reality, we found a way to use our expertise to make for a smooth transition back to a safe and healthy environment. We are now offering Dircks' Return to Business Services to help businesses and employees have Peace of Mind returning to the office from a work-from-home environment. A few of these services include meeting employees at the front door to move their belongings back to their workspace and set up their computers, assistance with packing employee contents or IT equipment for employees and moving them to new workspaces, office cleaning services, IT sanitation, workspace reconfiguration for social distancing, storage, and electrostatic disinfection, which allows for complete workplace sanitation and is proven to control the spread of viruses.



One of Dircks' newest areas of growth has come from our expanding international commercial moving business segment. This summer, we have been working on our largest ever International Commercial Installation Project. Construction has just finished on a new university in Dubai, in which Dircks is moving furniture into the 1,020 room dorm. In total, 682,000 pounds of dorm furniture have shipped from Vietnam to our service partner's warehouse in Dubai, UAE, and are currently being moved and installed into the new dorm.

The expansion of our service offerings in the commercial business segment has led to us needing more space to grow! With that said, we have added nearly 100,000 square feet of warehouse space across the state of Arizona this year. Our footprint now includes an additional 60,000 square feet in Phoenix and 35,000 square feet in Tucson. We are excited to announce that part of that new footprint includes expanding to the East Valley. We have opened a new warehouse in Tempe, which will allow us to continue to grow the commercial side of our business.

That's it for now, but be on the lookout for more to come regarding changes from our Commercial team! - **Matt Dircks**

# EMPLOYEE NEWS

## THANK YOU, VAN OPERATORS!

We are so proud to announce that Dircks Van Operators Gary and Donna Eaves have once again been recognized as Mayflower's Van Operator of the Month for the Western Region Household Goods category for the month of February! Additionally, Dircks Van Operators Susan Ames, Clarence Brown, Eddie McBride, and Evaristo Sanchez received Honorable Mentions.



We would not be successful without the hard work and dedication to our customers put in by our incredible team of Van Operators. Thank you for all that you do!

## GET TO KNOW...



### DEWAYNE DESROSIERS COMMERCIAL PROJECT MANAGER

Dewayne started out in the moving industry 31 years ago, moving household goods at age 17. He has been a part of the Dircks team for over 11 of those 31 years, and has held a variety of roles such as Driver, Crew Supervisor and Dispatcher. In fact, the photo to the left is from back when Dewayne was a Crew Supervisor and represented Dircks when he gave a behind-the-

scenes look to Channel 5 viewers into how the Dircks team moves the Arizona Cardinals to and from away games. He's famous at Dircks!

In his current role as a Commercial Project Manager, Dewayne helps his customers plan, estimate, and manage corporate, office and industrial moving projects to accommodate their needs and budget. Dewayne says the thing he enjoys most about his job is working with people he has built great relationships with, such as crew members, the management team, and his customers. He also enjoys the fact that everyday is something new – there is always a different job with a different obstacle and solution he gets to figure out!

In his free time, Dewayne loves to watch sports and spend time with his family.

# NEWSWORTHY

## LENDING A HAND TO OUR COMMUNITY

We were happy to support our friends at The Centers for Habilitation by donating PPE supplies including masks, gloves, face shields, and gowns. TCH provides services that support, care for and empower adults with developmental and physical disabilities. Thank you, TCH, for all of the amazing things you do for our community!



## CONGRATS, ASU CLASS OF 2020!

As chair of the Arizona State University Alumni Association's Board of Directors, Rick Dircks had the honor of virtually congratulating the Class of 2020 on behalf of the Alumni Association, and welcoming them to the family of over 448,000 alumni around the world. Congratulations, graduates!

## DIRCKS TURNS 30!

As a friend of Dircks, we wanted to share with you that we are extremely proud and grateful to have crossed another milestone in the history of our company. May marked 30 years of Delivering Peace of Mind to families and businesses here at Dircks. As we reflect on the past 30 years, we would like to take this opportunity to thank you for being a part of our journey. It is because of our employees, clients, partners, families and friends that we have seen such success over the past 30 years.



What began as a small operation has now grown to be the largest and most diversified moving company in the state of Arizona, and one of the highest-rated agents in the country for Mayflower Van Lines. In reflecting on how we got to where we are now, we thought it would be fun to reminisce with you and share the story of how Dircks came to be.

We invite you to watch [this video](#) and join us on a trip down memory lane! Rick and Chip share stories about why they chose to start a business in the middle of summer in Arizona, what it's like to work with a sibling, and even some of their baby pictures! We also have been sharing some of our favorite memories over the years on our [social media](#) pages, including lots of throwback photos and videos!



# GOOD MOVES AND THE BAD

## GOOD MOVE

When The Arizona Republic newspaper wanted to publish a feature about what moving companies are doing to ensure safe moves during COVID-19 times, they turned to Dircks for guidance. Rick Dircks shared how we are doing our part to ensure our customers feel safe and comfortable moving at this time.



## BAD MOVE

This is why we suggest saving the boxes that your electronics come in... You will avoid having to move them like this!