



THE DIRCKS Insider

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We would enjoy your feedback!
E-mail your comments, questions or news to newsletter@dircks.com.

You can also view the online version of this newsletter at Dircks.com.

INSIDER STAFF
NATALIE MCDONALD

TEAM DIRCKS BRINGS HOME THE HARDWARE

Team Dircks is bringing home the hardware from UniGroup’s national sales and operations conference once again! The significant accolades Dircks received would not be possible without the talent, hard work, and dedication to our customers of our entire team, and we cannot thank them enough! We are so proud to have been recognized again this year as a top award-winning agent for Mayflower Van Lines, as well as to have six members of our team recognized for their personal achievements.



We are excited to announce that Dircks has been named a Mayflower Performance Excellence Award winner in the large agent category. The Performance Excellence Award recognizes top agents in a combination of customer service, claims, moving performance, and safety reviews.

Dircks was also named a Fleet Safety Award winner. The Fleet Safety Award recognizes the highest driver safety scores of all UniGroup agents, and would not be possible without our Van Operators’ commitment to safety.

We are so proud to have six team members representing us in Masters Club for their personal sales achievements. Masters Club status is given to top salespeople nationally. Representing us in Masters Club are Rick Dircks for the National Account Household Goods business segment, and Michael Burney, Steve Hook, David Johnson, Scott Krenz, and Michael Tull for the Residential Household Goods business segment.



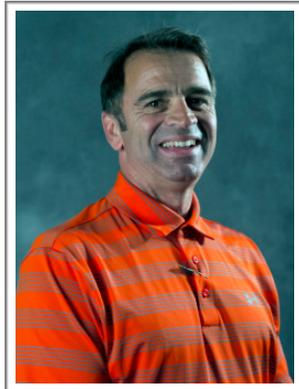
Nothing beats being recognized for being safe on the roads and taking excellent care of our customers! Congratulations to all our team members receiving personal achievement awards, and to our entire team for your contributions to the company receiving such high accolades. Thank you for the opportunity to share our successes with you and our heartfelt gratitude to our team!

EMPLOYEE NEWS

CONGRATS, SALES TEAM!

Congratulations once again to our 2022 Masters Club award winners!

Right: Rick Dircks, National Account Household Goods Masters Club
Below: Michael Burney, Steve Hook, David Johnson, Scott Krenz, Michael Tull, Residential Household Goods Masters Club



GET TO KNOW...



MICHELLE FLYNN RESIDENTIAL SALES MANAGER

Michelle has been a valued member of the Dircks team since starting as a Residential Household Goods salesperson in 2014. Since then, she has helped to grow the Dircks brand through a variety of roles including Concierge Manager, in which she helped to guide customers through the move process by assisting them with any and all moving related tasks, and most recently, her promotion to Residential Sales Manager where she works closely with the sales team to build cross-departmental relationships and increase revenue.

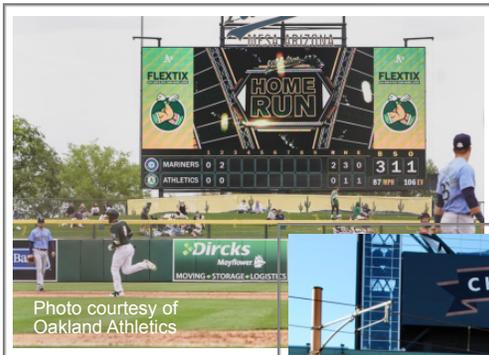
Michelle was born in Fairbanks, Alaska, but almost considers herself an Arizona native after living in the Phoenix Valley for 35 years. In her free time, you can find Michelle enjoying any outdoor activity including hiking, Jeeping, and exploring Arizona. Her long-term goal is to work hard so that she can retire in Hawaii one day!



NEWSWORTHY

PROTECTING THE COMMUNITY

As a partner and supporter of both Mayo Clinic and Arizona State University, we were proud to team up with Mayo Clinic to donate ten pallets of PPE to our friends at ASU. This will give ASU thousands of supplies to continue the fight against COVID-19.



BACK IN THE SWING OF THINGS

When baseball returns each spring, Dircks is there to help our friends at the MLB get back into the swing of things! For over 23 years, Dircks has been a proud service partner and sponsor of teams such as the Arizona Diamondbacks and the Oakland A's. Dircks is entrusted to move the teams' equipment and players' luggage to and from away games. Good luck to all of our MLB partners this season!



TROOP 558 "DO-SI-DOS" TO SPACE CAMP

Girl Scout Cookie Season is our favorite season! Dircks teamed up with some very good friends and local business owners to help our friend Eliza and Girl Scout Troop 558 of Peoria to reach their sales goal for their trip to space camp. The team purchased 1,200 boxes of cookies and donated them to St. Vincent de Paul to provide dessert for their guests and make their meal a little brighter!



GOOD MOVES AND THE BAD

GOOD MOVE

As a subject matter expert in the industry, Rick Dircks participated in a community supply chain industry working session through Arizona State University. ASU students, business professionals, city economic development professionals, and ASU supply chain and logistics experts came together to solve challenges in the supply chain from local Phoenix-area businesses.



BAD MOVE

