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We would enjoy your  
feedback!  
E-mail your comments,  
questions or news to  
[newsletter@dircks.com](mailto:newsletter@dircks.com).

You can also view the  
online version of this  
newsletter at [Dircks.com](http://Dircks.com).

#### INSIDER STAFF NATALIE MCDONALD

## SOLVING SUPPLY CHAIN CHALLENGES

Loyal Dircks Insider readers will recall how we have expressed our gratitude to our team for the way they have been able to pivot to best support our customers and our community over the course of an unprecedented few years. The disruptions faced by the supply chain industry in recent times are no different — we are proud of our Business Services and Logistics teams for using their expertise and resources to help alleviate some of those challenges for our customers.



*Dircks' most recent warehouse addition to our Valley footprint.*



*Dircks warehouses and distributes up to 10,000 pallets of Fairlife's product at a time.*

To accommodate the increased need for quick access to high levels of inventory, we have increased our Valley footprint to over 650,000 square feet of warehouse space. Included in this space is an exclusive 100,000 square foot facility dedicated to our customer, Fairlife. We are currently warehousing and distributing up to 10,000 pallets of nutritional products at a time for Fairlife, helping to get their product to consumers quickly and efficiently.

As many industries face issues due to shortages, the Dircks team has been assisting our customers with inventory control. Dircks has teamed up with a local car producer to help manage their inventory due to car part shortages in the auto industry. We have also provided inventory management and distribution of new technology services for a major credit card company, as well as assisted a solar company by distributing over 400 truckloads of solar modules to a solar field in Southern Arizona.



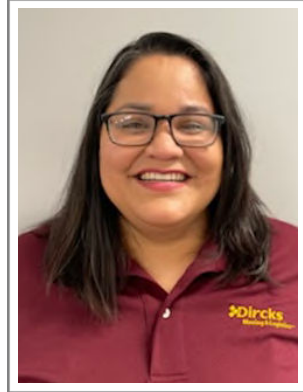
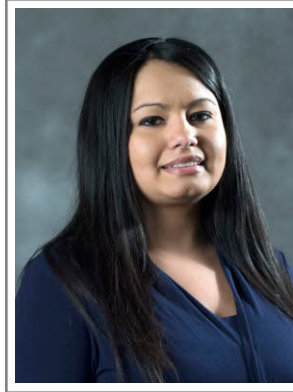
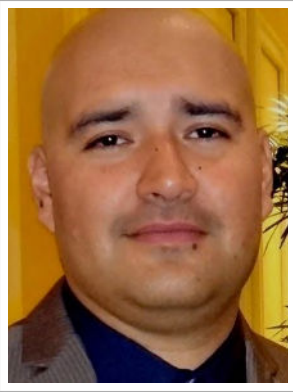
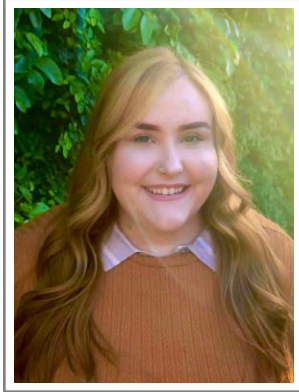
*Dircks distributes over 400 truckloads of solar modules at a time to Southern Arizona.*

# EMPLOYEE NEWS

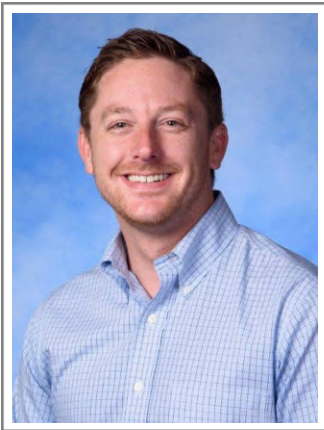
## THE DIRCKS TEAM IS ON THE MOVE!

Congratulations to our team members on their recent promotions!

Right: Nicole Carlyle, Business Services Operations Manager Below: Jose Conchas, Tolleson Logistics Facility General Manager, Michelle Flynn, Residential Sales Manager, Matthew O'Donnell, Business Services General Manager, Sara Reichley, Billing Manager, Olga Serrano, Logistics Operations Manager



## GET TO KNOW...



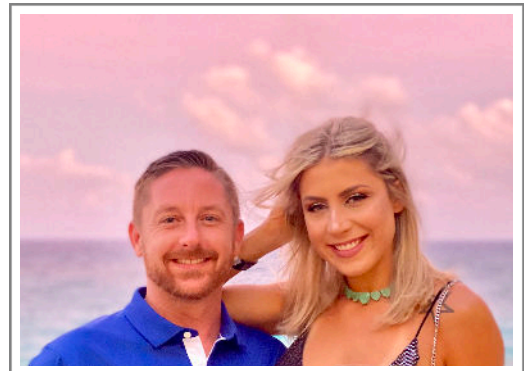
### JACOB ADAMS

#### PHOENIX LOGISTICS FACILITY GENERAL MANAGER

Jacob's role as General Manager of the Dircks Logistics operation at our Phoenix facility is to manage and oversee all business functions for both the 400,000 square foot facility as well as supporting the 25+ active customer accounts we work with. According to Jacob, he enjoys the daily challenges of the role (no matter how random they may be!) and working with his team to find creative solutions to them. His favorite part about being a member of the Dircks team is the family-owned atmosphere and the still small-company vibe, despite recent growth. He looks forward to helping

to continue that growth for years to come!

Originally from Virginia and a proud Virginia Tech Hokie, Jacob has been enjoying the Arizona desert for the last three and a half years with his wife Gabriela and their 12 year old cat, Henry. In his free time, you can find Jacob and Gabriela traveling to distances near and far!



# NEWSWORTHY

## MAKING AN IMPACT IN PHOENIX

We are incredibly honored to be a Greater Phoenix Chamber of Commerce 2022 IMPACT Award finalist alongside fellow Phoenix-area companies making a difference in our local community! The IMPACT Awards honor the accomplishments of Valley businesses and the positive influence they have on the community and economy. We are so grateful to the entire Dircks team for their contributions to the company receiving such high accolades. Thank you for all that you do to Deliver Peace of Mind!



## D.C. TRIP STUDENT SEND OFF

Dircks was proud to have a part in sending off 250 high school students from around the state as they embarked on the inaugural Civics Matters trip to Washington D.C.! Each student selected for this once-in-a-lifetime trip on the Arizona Cardinals team plane submitted a 500 word essay as part of the first statewide civics competition. The Dircks team supported this initiative by Governor Ducey and the

Cardinals by transporting the students' luggage and loading it onto the Cardinals team plane, just as we do for the team before they head out for away games!

## SUN DEVIL 100: DIRCKS NAMED A FASTEST-GROWING COMPANY

Congratulations to our President, Chip Dircks, and Executive Vice President, Rick Dircks, for being named to the Arizona State University Alumni Association's prestigious Sun Devil 100 Class of 2022! The Sun Devil 100 celebrates the achievements of ASU alumni who own or lead businesses across the globe that demonstrate the best in innovation, growth, and entrepreneurial spirit. This marks the sixth consecutive year that Dircks has been recognized as a top fastest-growing company on the Sun Devil 100 list!



# GOOD MOVES AND THE BAD

## GOOD MOVE

You know that Dircks can move your home or office, but what about when your office contains over 450 vehicles, including motorcycles, jet skis, and snow mobiles? Dircks Business Services can handle that, too!



Dircks was proud to help our friends at the Motorcycle Mechanics Institute with their relocation of 28 motorcycle labs, which included over 450 motorcycles, jet skis, and snow mobiles, over 1,000 motorcycle engines, and office equipment such as computers and office furniture. Dircks was able to perform the relocation while the MMI, part of the Universal Technical Institute, maintained a full class schedule with no interruption to their business.



## BAD MOVE

If your summer plans include spending time on a boat, just be sure not to move it like this!