

Moving & Logistics™ VOLUME 148 · JANUARY 2023

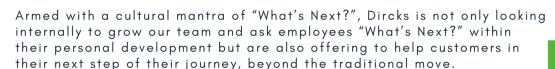
### MATT DIRCKS TAKES THE HELM AS CEO

As Dircks Moving & Logistics continues to grow, we are thrilled to announce Chip's son, Matt Dircks, will be leading Dircks into the future as owner and CEO.

Matt, alongside ownership partners, COO Josh Proctor and VP of Sales, Brandon Stephens will be focused on evolving the Dircks brand to continue their path of becoming the largest moving and logistics company in the Southwest.

"What my father and uncle have created has blossomed into the largest locally-owned moving and logistics company of its kind in the state, and I'm looking forward

to overseeing the many ways in which we can further expand to meet the needs of our customers within Arizona and beyond."



With a long family history in the moving industry, Chip and Rick had a unique perspective on historical trends and needs of both residential and commercial moves, but also the insight to predict upcoming trends. Today, we have blossomed from solely managing residential moves to having the bulk of incoming revenue come from the commercial moving, warehousing and logistics side of the business.

"We have been able to grow so much over these past three decades because we had the acumen to extend our network beyond what a traditional moving business was," said Executive Vice President and Co-Founder Rick Dircks. "We became a shareholder and agent of Mayflower Transit and United Van Lines, so that we could extend our reach and handle nationwide – and even global – moves of all kinds. Now, we are working with household brand names like Lucid Motors, American Express, Coca Cola, Campbell's, the Arizona Cardinals, the Arizona Coyotes and our alma mater Arizona State University."

"It's very exciting and energizing, to take on the leadership of a team that continues to take on record growth while still providing industry leading service," said Matt Dircks. "My father and uncle built a dynamic organization, and I am honored and proud to lead it into the next generation."



## DIRCKS QUARTERLY NEWSLETTER

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# A NOTE FROM THE CEOS

#### BY RICK & CHIP DIRCKS

What started in May of 1990 as a family business with 35 employees, 15 trucks and a 50,000-square-foot building has now grown into something we could have never imagined with over 250 employees statewide, 125 trucks, and more than 750,000-square-feet of warehouse space in 5 locations. Wow!

As we head into the New Year, we look forward to you working with the next generation. Although they already kicked us out of our offices, Rick will continue to represent Dircks in his sales and customer facing role and Chip will remain onboard as a consultant.

After 32 years, we are proud of what we built, and we could not have done it without your help and support. We are eternally grateful to each and every one of you. See you on the golf course!



### ADOPT-A-FAMILY

Dircks always looks for ways to give back to the community and in 2022, we adopted a local family for the holidays through our partnership with The Society of St. Vincent de Paul - Phoenix. Our amazing employees came together & delivered an incredible Christmas Miracle for a family in need after hitting some hard times over this last year.

Thank you to St. Vincent de Paul and all the amazing employees at Dircks Moving & Logistics for making this families holiday dreams a reality!



### **EMPLOYEE SHOUT OUTS!**

#### **JOE SORHOLUS**

#### JASON "SKIP" SKIPPER

Congrats to Jason on being awarded the Driver of the Year 2022! Jason started working with the company in September of 2021 and has rapidly grown to become a very valuable part of the team! Thank you and Congrats!



#### 2022 EMPLOYEE OF THE YEAR

We are so honored to announce our 2022 Employee of the Year, Joe Sorholus, the general manager of our Horizon Moving location in Tucson, Arizona.

With the company since 2016, Joe currently oversees our long haul division company-wide. Prior to that, he was the operation manager for our Mohave location and was overseeing Safety, Quality, Training, Facility maintenance as well as long-haul.

He has been an Arizona resident for 38 years now, and currently lives in San Tan Valley with his wife Ruth (who also works at Dircks). Their family includes their four children and two dogs who keep them busy camping, hunting, off-roading and golfing when they're not in the office.



# WREATHS ACROSS AMERICA

This year, we were proud to partner with Wreaths Across America to honor and remember fallen veterans during the holiday season.

We received, warehoused and delivered 64,000 wreaths to the National Veterans Cemetary this year. On December 17th – National Wreath Across America Day – a team of Dircks employees and their families, along with many other supporters, ensured thousands of wreaths made their way to Arizona's and Southern California's veteran cemeteries for the hundreds of wreath-laying ceremonies that take place.

We were honored to be a part of this special day and ensure our fallen veterans are never forgotten this time of year.

#### DECEMBER 17

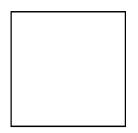




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# GOOD MOVES AND THE BAD



Another smooth move with Dircks behind the wheel.



You may want to avoid overloading your car when moving!